

**The University of KwaZulu-Natal (UKZN) is committed to meeting the objectives of Employment Equity to improve representivity within the Institution.**

**2-YEAR FIXED TERM CONTRACT**

**REGIONAL OFFICE OF TECHNOLOGY TRANSFER**

**REGIONAL COMMERCIALISATION SPECIALIST  
(PEROMNES GRADE 8)**

**REF NO.: RO08/2016**

The Regional Commercialisation Specialist will primarily support four tertiary institutions with the commercialisation process of technologies in their intellectual property portfolios – namely: University of KwaZulu-Natal; University of Zululand; Mangosuthu University of Technology and Durban University of Technology.

Key responsibilities include: conducting commercial analysis of intellectual property; supporting the regional office and institutions with specific technology fund-raising and promoting intellectual property to specific industry sectors; business planning and technology funding' proposal writing; conducting market research; providing commercial support to Technology Transfer Ventures and Spin-out companies.

**Minimum Requirements:**

- A Masters' degree in Science, plus a business qualification;
- Three (3) years' relevant experience – that is, commercialisation of research technology;
- A broad grasp of technical and technological concepts;
- Ability to translate research ideas into funding proposals, particularly understanding the potential commercialisation outcomes;
- An understanding of the South African patenting process;
- Familiarity with South Africa's policy landscape relating to research, innovation systems, science and technology and Intellectual Property commercialisation.

**The total remuneration package offered includes benefits.**

**The closing date for receipt of applications is 2 September 2016.**

**Applicants are required to complete the official application form ("application form – support") which is available on the Vacancies website at [www.ukzn.ac.za](http://www.ukzn.ac.za).**

**Completed forms may be sent to [recruitment-jm@ukzn.ac.za](mailto:recruitment-jm@ukzn.ac.za).**

**Advert Reference Number MUST be clearly stated in the subject line**