The University of KwaZulu-Natal (UKZN) is committed to meeting the objectives of Employment Equity to improve representivity within the Institution.

#### FIXED TERM CONTRACT - 2 YEARS

### KZN REGIONAL OFFICE OF TECHNOLOGY TRANSFER

# REGIONAL COMMERCIALISATION SPECIALIST (PEROMNES GRADE 7)

**REF NO.: RO03/2017** 

The Regional Commercialisation Specialist will primarily support four tertiary institutions with the commercialisation process of technologies in their intellectual property portfolios – namely: University of KwaZulu-Natal; University of Zululand; Mangosuthu University of Technology and Durban University of Technology.

Key responsibilities include: conducting commercial analysis of intellectual property; supporting the regional office and institutions with specific technology fund-raising and promoting intellectual property to specific industry sectors; business planning and technology funding' proposal writing; conducting market research; providing commercial support to Technology Transfer Ventures and Spin-out companies.

## Minimum Requirements:

- A Masters' degree in Science;
- Three (3) years' relevant experience that is, commercialisation of research technology;
- A broad grasp of technical and technological concepts;
- Ability to translate research ideas into funding proposals, particularly understanding the potential commercialisation outcomes;
- An understanding of the South African patenting process;
- Familiarity with South Africa's policy landscape relating to research, innovation systems, science and technology and Intellectual Property commercialisation.

## Advantages:

A business qualification.

The total remuneration package offered includes benefits.

The closing date for receipt of applications is 10 February 2017. Applicants, who responded to the advert during November 2016, will also be considered.

Applicants are required to complete the official application form ("application form – support") which is available on the Vacancies website at www.ukzn.ac.za.

Completed forms may be sent to recruitment-jm@ukzn.ac.za.

Advert Reference Number MUST be clearly stated in the subject line